**Are you looking to pivot out of the typical Architecture role?** Are you one who takes initiative and builds relationships? Are you a creative and out of the box problem solver? If so, Spectacular's Associate Account Executive role may be the perfect opportunity to accelerate your career and leave your mark on the profession!

We're on the hunt for teammates who:

- Are passionate about architecture and making an ambitious impact on the A&D community
- Love to work on small, remote teams
- Own it- comfortable taking responsibility for your work
- Take calculated risks and encourage others to do the same
- Take a world-class approach to everything you do
- Make it safe to share ideas
- Take care of your people

If this sounds like you, we need to talk!

Spectacular is hiring an Associate Account Executive to establish strong connections with the Architecture community in Los Angeles. As the Associate Account Executive, you will play a vital role in growing an exciting platform that will disrupt the profession and help Architects thrive in a career they love.

## Responsibilities

As the Associate Account Executive, you will:

- Work collaboratively with individuals and teams
- Build strong relationships
- Travel to meet with clients, attend industry events, and join in-person team team gatherings
- Collaborate with our marketing team to develop captivating content
- Collaborate with our product team to make improvements to the platform based on user feedback

## Requirements

- A passion for architecture and design
- Bachelor's degree in Architecture (preferred)
- Excellent communication and interpersonal skills
- Strong organizational skills and ability to handle multiple tasks simultaneously
- Networking expertise and the ability to represent Black Spectacles professionally
- Comfortable creating your own success

## **Benefits**

- 3 weeks of paid vacation
- Blue Cross Blue Shield Health, Dental, Vision, Short-term / Long-term Disability and Life insurance
- Flexible Savings Accounts and Health Savings Accounts
- 401k with Employer match
- Employee referral program
- Team events and quarterly gatherings

Black Spectacles | Spectacular is an equal opportunity employer.

Apply using this link here